### Counties of Warren and Washington Industrial Development Agency

## Special Meeting Announcement/Agenda

Wednesday, May 1, 2024 at 4:00 PM 68 Warren Street, Glens Falls NY

Members of the public may also listen/view/comment via the livestreaming on YouTube under Warren Washington IDA.

Minutes of this Warren Washington Industrial Development Special Meeting will be transcribed and posted on the WWIDA website.

#### **Agenda**

- 1. Call to Order, Roll Call and Quorum Confirmation
- 2. Everything Under Foot Inducement Resolution
- 3. Afrim Adirondack Dome Application Acceptance Resolution
- 4. Adjournment

#### NOTICE OF PUBLIC HEARING

NOTICE IS HEREBY GIVEN that a public hearing pursuant to Article 18-A of the New York State General Municipal Law will be held by the Counties of Warren and Washington Industrial Development Agency (the "Agency") on the 1st day of May 2024, at 9:00 am local time, at the Hudson Falls Village Hall located at 250 Main Street, Hudson Falls, New York 12839. The public hearing may also be live streamed on You Tube under Warren Washington IDA or available via ZOOM at the following information:

https://us02web.zoom.us/j/86304218627?pwd=YkI1T1NBd1AzSnBzbThyZFgxTXE2UT09

Meeting ID: 863 0421 8627

Passcode: 449530

Dial by your location +1 646 558 8656 US (New York)

Find your local number: https://us02web.zoom.us/u/kLVziR80m

Everything Under Foot LLC, a limited liability company established pursuant to the laws of the State of New York, having an address of 188 Main Street, Hudson Falls, New York (the "Company") has requested that the Agency provide financial assistance in the form of a mortgage recording tax exemption and a sales tax abatement regarding a certain commercial mixed use project (the "Project") to consist of: (i) the acquisition by the Agency of a leasehold interest in certain real property located at 188 Main Street in the village of Hudson Falls, Town of Kingsbury, County of Washington, New York and being known as tax map parcel number 154.14-1-37 (the "Land"); (ii) the planning, design, renovation and maintenance by the Company of an approximately 15,000 square foot facility (1) to undertake upgrades of the first floor retail space and (2) to renovate approximately 10,000 square feet of space on the second and third floors into ten (10) apartment units (collectively, the "Improvements"); (iii) the acquisition of and installation in and around the Land and Improvements by the Company of machinery, equipment, fixtures and other items of tangible personal property (the "Equipment" and, collectively with, the Land and the Improvements, the "Facility"); and (iv) entering into a straight lease transaction (within the meaning of subdivision (15) of Section 854 of the Act), pursuant to which the Agency will retain a leasehold interest in the Facility for a period of time and sublease such interest in the Facility back to the Company (the "Straight Lease Transaction"), all pursuant to Title 1 of Article 18-A of the General Municipal Law of the State of New York, Chapter 862 of the Laws of 1971 of the State of New York (collectively, the "Act"), as amended.

The Agency may be providing financial assistance with respect to the Project in the form of sales tax exemptions related to the construction and equipping of the Project Facility and a mortgage recording tax exemption on qualifying mortgages, which are consistent with the policies of the Agency. Should other financial assistance be requested, it shall be consistent with the policies of the Agency.

A representative of the Agency will be in attendance at the above-stated time and place to hear and accept written comments from all persons with views in favor of or opposed to the granting of financial assistance contemplated by the Agency or the location or nature of the Facility. The application of the Company is available for public inspection during normal business hours at the offices of the Agency, located at 5 Warren Street, Glens Falls, New York 12801.

Minutes of the hearing will be made available to all necessary parties.

Counties of Warren and Washington Industrial Development Agency Juan Gonzales, Chairman Published: April 20, 2024

#### Resolution 04-24

Adopted April 15, 2024

Introduced by Mr. Dave O'Brien who moved its adoption.

Seconded by Mr. Craig Leggett

RESOLUTION ACCEPTING AN APPLICATION FOR FINANCIAL ASSISTANCE SUBMITTED BY EVERYTHING UNDER FOOT LLC (THE "COMPANY") RELATING TO A CERTAIN PROJECT; AUTHORIZING A PUBLIC HEARING WITH RESPECT TO THE PROJECT; AND DESCRIBING THE FINANCIAL ASSISTANCE BEING CONTEMPLATED BY THE AGENCY WITH RESPECT TO THE PROJECT

WHEREAS, Everything Under Foot LLC, a limited liability company established pursuant to the laws of the State of New York, having an address of 188 Main Street, Hudson Falls, New York (the "Company") has requested that the Agency provide financial assistance in the form of a mortgage recording tax exemption and a sales tax abatement regarding a certain commercial mixed use project (the "Project") to consist of: (i) the acquisition by the Agency of a leasehold interest in certain real property located at 188 Main Street in the village of Hudson Falls, Town of Kingsbury, County of Washington, New York and being known as tax map parcel number 154.14-1-37 (the "Land"); (ii) the planning, design, renovation and maintenance by the Company of an approximately 15,000 square foot facility (1) to undertake upgrades of the first floor retail space and (2) to renovate approximately 10,000 square feet of space on the second and third floors into ten (10) apartment units (collectively, the "Improvements"); (iii) the acquisition of and installation in and around the Land and Improvements by the Company of machinery, equipment, fixtures and other items of tangible personal property (the "Equipment" and, collectively with, the Land and the Improvements, the "Facility"); and (iv) entering into a straight lease transaction (within the meaning of subdivision (15) of Section 854 of the Act), pursuant to which the Agency will retain a leasehold interest in the Facility for a period of time and sublease such interest in the Facility back to the Company (the "Straight Lease Transaction"), all pursuant to Title 1 of Article 18-A of the General Municipal Law of the State of New York, Chapter 862 of the Laws of 1971 of the State of New York (collectively, the "Act"), as amended; and

WHEREAS, Section 859-a of the Act requires that prior to granting financial assistance of more than \$100,000.00 to any project, an Agency must (i) adopt a resolution describing the project and the financial assistance contemplated by the Agency with respect thereto, and (ii) hold a public hearing in the city, town or village where the project proposes to locate upon at least ten (10) days published notice and, at the same time, provide notice of such hearing to the Chief Executive Officer of each affected taxing jurisdiction within which the project is located; and

WHEREAS, the Agency is in the process of reviewing and considering the Company's Application requesting the Agency to provide financial assistance for the proposed Project

(collectively the "Financial Assistance") in the form of (i) an exemption from all State and local sales and use taxes with respect to qualifying personal property included in and incorporated into the Facility or used in the acquisition, construction or equipping of the Facility, and (ii) an exemption for mortgage recording tax on eligible mortgages, which shall be consistent with the uniform tax exemption policy of the Agency; and

WHEREAS, the Agency desires to (i) accept the Application; (ii) authorize the scheduling and conduct of a public hearing; and (iii) negotiate, but not enter into an Agent Agreement and Project Agreement, pursuant to which the Agency will designate the Company, as its agent for the purpose of acquiring, constructing and equipping the Project and a Lease Agreement with the Company.

#### NOW, THEREFORE, BE IT RESOLVED:

- 1. The Company has presented an Application in a form acceptable to the Agency. Based upon the representations made by the Company to the Agency in the Company's Application, the Agency hereby finds and determines that:
  - (a) Pursuant to the Act, the Agency has been vested with all powers necessary and convenient to carry out and effectuate the purposes and provisions of the Act and to exercise all powers granted to it under the Act; and
  - (b) The Agency has the authority to take the actions contemplated herein under the Act; and
  - (c) The action to be taken by the Agency will induce the Company to develop the Project, thereby increasing employment opportunities in Warren and Washington Counties, New York, and otherwise furthering the purposes of the Agency as set forth in the Act; and
  - (d) The Project will not result in the removal of a commercial, industrial, or manufacturing plant of the Company or any other proposed occupant of the Project from one area of the State of New York (the "State") to another area of the State or result in the abandonment of one or more plants or facilities of the Company; and
  - (e) The Project has a retail component pursuant to Article 28 of the Tax Law but the cost of the Project attributed to the retail component does not meet or exceed the 33% cost threshold.
- 2. The proposed financial assistance being contemplated by the Agency includes (i) an exemption from all state and local sales and use taxes with respect to the qualifying personal property included within the Project or used in the acquisition, construction or equipping of the Project in the estimated amount of \$49,336.00 based on purchases in the amount of \$704,800.00; (ii) an exemption from mortgage recording tax for qualifying mortgages in the estimated amount

of \$21,875.00 based on mortgages in the approximate amount of \$1,750,000.00.

- 3. The Chairman, Vice Chairman and/or the Chief Executive Officer of the Agency are hereby authorized, on behalf of the Agency, to cause the issuance of public hearing notices, hold a public hearing in compliance with the Act and negotiate (but not execute or deliver) the terms of (A) the Agent Agreement and Project Agreement, whereby the Agency appoints the Company as its agent to undertake the Project, (B) an underlying Lease Agreement whereby the Company leases the Project to the Agency, (C) a related Lease Agreement conveying the Project back to the Company, and (D) related documents; provided (i) the rental payments under the Agent Agreement and Lease Agreement include payments of all costs incurred by the Agency arising out of or related to the Project and indemnification of the Agency by the Company for actions taken by the Company and/or claims arising out of or related to the Project.
- 4. The Agency hereby approves of and schedules a public hearing pursuant to Article 18-A of the General Municipal Law on May 1, 2024 at 9:00 am at the Hudson Falls Village Hall located at 220 Main Street, Hudson Falls, New York 12839. The Agency hereby further authorizes the posting and publication of a Notice of Public Hearing for the Project in accordance with the Act and the Agency's policies and procedures.
  - 5. This resolution shall take effect immediately.

Member	Yes	No	Abstain	Absent
Craig Leggett	X			Absent
Brian Campbell	x			
Tim Robinson		A CAMPUTE COMPANY OF COMPANY AND ACCOUNT.	×	
Ginny Sullivan				X
Tricia Rogers	x			
Dan Bruno			+	
Juan Gonzales	X	-	1	X
John Taflan	X		-	
Nick Caimano		-		-
Dave O'Brien	X			X
Total	6	0	1	3

The foregoing resolution was thereupon declared duly adopted.

STATE OF NEW YORK )

COUNTY OF WARREN )

This is to certify that I, Alie Weaver, Records Management Officer for the Counties of Warren and Washington Industrial Development Agency, do hereby certify that the foregoing is a true and correct copy and the whole thereof of a Resolution duly adopted by the Counties of Warren and Washington Industrial Development Agency, Glens Falls, New York on the 15th day of April 2024.

In witness whereof, I have hereto set my hand and affixed the official seal of the Counties of Warren and Washington Industrial Development Agency on this 15h day of April 2024.

Alie Weaver

Counties of Warren and Washington Industrial Development Agency

[SEAL]

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## Counties of Warren and Washington Industrial Development Agency 5 Warren Street, Suite 210, Glens Falls, NY 12801 Tel: (518) 792-1312

Email: aweaver@warren-washingtonida.com

#### Section I: Applicant Information

Please answer all questions. Use "None" or "Not Applicable" where necessary. Return one signed original (with all 19 pages) plus three (3) copies to our Agency with the application fee of \$1,500.00. (A credit of \$750.00 will be applied to closing costs.)

#### A) Applicant Information-company receiving benefit:

Applicant Name: Everything Under Foot LLC	
Applicant Address: 188 Main Street,	Hudson Falls, NY 12839
Phone: 518 791 8364	Fax:
Website: everythingunderfoot@online.com	
Federal ID#: 47-4832891	
	to own the Project property/facility? Tes or XN o
What is the name of the Real Estate Holding Com	
Everything Under Foot LLC. Pending -	Smith's Pourk View Estates
Federal ID#: same as above	
State and Year or Incorporation/Organization: 9 y	ears
List of stockholders, members, or partners of Real	Estate Holding Company: 0
B) Company Contact for this Application:	
Name: William T Smith "Bill"	
Name: William T Smith "Bill" Title: owner	
Address: 188 Main, Street Hudson Falls NY 12839	
Phone: 518 791 8364	
E-Mail: eufstore@gmail.com	
C) Company Counsel:	
Name of Attorney: Amy Calabrese	
Firm Name: Calabrese Law	
Address: 1453 Route 9P, Saratoga Springs NY	
Phone: 518 691 0019 ext 106	Fax: 518 618 3146
E-mail: acalabrese@calabreselaw.com	0.00 0.10 0.110

owned of store	outright. We specialize	in full remodels apartments on t	oor of Everything Under Foot built in all aspects. We have a showro he second and third floors, 6 one- tly not being used.	om with 5000 square feet
Describ	e in detail company bac mining eligibility:	America Color	ets, customers, goods, and service	es. Description is critical
William			<u>% of ownersh</u> 	<u>ip</u>
F) <u>Lis</u>	State in which Organiz	zation is establis	ers with % of ownership greate	
	Other (please specify) Year Established: 8 year			
	Other (please succife)	П		
	Sole Proprietorship		Limited Liability Company	$\mathbf{x}$
	Public Corporation		Joint Venture	
	Corporation		Partnership	
E) <u>B</u> 1	* (typically for not-fo usiness Organization (c		l qualified manufacturers) ate category):	
4.	F		Yes or x	No
3. 4.	<u> </u>		Yes or x	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
2. 3.	1		x Yes or	
_	-	s Tax	x Yes or	] No

Estimated %	of sales within County/City/Town/Village: 45%
Estimated % Estimated %	of sales outside County/City/Town/Village. but within New York State: 50% of sales outside New York State but within the U.S : 5%
Stunated 76	of sales outside the U.S. 0%to equal 100%)
H) What percentage of firms in County/City/each.	of your total annual supplies, raw materials and vendor services are purchased from Town/Village. Include list of vendors, raw material suppliers and percentages for
50%	Quality Hardware
A) Project Location:  1. Street Addr	ess: 188 Main Street
	ess: 188 Main Street
J 5.11A	where located: Hudson Falls
and who	rict where leasted IV.
5. Fire District	where located: Hudson Falls
Will the complete	Map # for Property where proposed Project will be located: 154.14-1-37
occupant from one area of	Project result in the removal of an industrial or manufacturing plant of the project the state to another area of the state OR in the abandonment of one or more plants
or facilities of the project	occupant located within the state?  No
	s located in a different Municipality than the Municipality in which current
operations are being under closed or be subject to redu	mich, is it expected that any of the facilities :
_	IX No
	mplete Section II (Q) and Section IV of this Application

W	hat is the current real estate/school	ol taxes on the proposed Project Site? \$ 4,367.64 combined
Ifa	amount of current taxes is not ava	ilable, provide assessed value for each:
	Land: \$ 16,900	
	If available please include a	
Are	e Real Property Taxes current?	Yes or No. If no, please explain.
Do	es the Applicant or any related en	tity currently hold fee title to the Project site? X Yes or No
IfN	lo, indicate name of present owner	er of the Project Site:
Doe	es Applicant or related entity have	e an option/contract to purchase the Project site? Yes or No
Des a p	cribe the present use of the propo	sed Project site: Property is owned outright by of project site is a flooring store on firs three are vacant.
tena	nts and any/all end users: (This	information is critical in determining project eligibility):
tena This	nts and any/all end users: (This	ect and the purpose of the project (new build, renovations, and/ocific uses occurring within the project. Describe any and a information is critical in determining project eligibility):  tments for workforce housing with an elevator and small gym for
This tenan  Descrivill I shortly	nts and any/all end users: (This project will provide ten new aparts installed on the first floor	information is critical in determining project eligibility):  tments for workforce housing with an elevator and small gym for  y's Financial Assistance is necessary, and the effect the Project ness or operations. Focus on competitiveness issues, project mination will be based in part on your answer (attach additional
This tenand Descrivill I shortly pages Finance	nts and any/all end users: (This project will provide ten new aparats installed on the first floor.  ribe the reasons why the Agenchave on the Applicant's businfalls, etc Your eligibility deter if necessary):  cial assistance will help meet the rising project would not be undertaken with oject could be undertaken with the project would be	information is critical in determining project eligibility):  tments for workforce housing with an elevator and small gym for  y's Financial Assistance is necessary, and the effect the Project ness or operations. Focus on competitiveness issues, project mination will be based in part on your answer (attach additional
This tenand Description of the Project decessarian	ribe the reasons why the Agenchave on the Applicant's businfalls, etc Your eligibility deter if necessary):  cial assistance will help meet the rising coject would not be undertaken with the should be undertaken by the ary:	tments for workforce housing with an elevator and small gym for  y's Financial Assistance is necessary, and the effect the Project ness or operations. Focus on competitiveness issues, project mination will be based in part on your answer (attach additional ag costs of material and labor.  but for the Financial Assistance provided by the Agency or, if

If the Applicant is unable to obtain Financial Assistance for the Project, what will be the impact on the Applicant and County/City/Town/Village?

The building would remain undeveloped. The third floor has not been utilized in 50 years.

C)	Will Project include leasing any equipment? X Yes No If Yes, please describe: We will need a lift and scaffolding
D) ;	Site Characteristics:
Will	the Project meet zoning/land use requirements at the proposed location? X Yes or No
Desc	ribe the present zoning/land use: mixed use zoning. Retail on first floor.
LL a	change in zoning/land use is required, please provide details/status of any request for change of g/land use requirements:
comp	proposed project located on a site where the known or potential presence of contaminants is icating the development/use of the property? If yes, please explain: No
E) Ha	a Phase I Environmental Assessment been prepared or will one be prepared with respect to the
Е) На	proposed project located on a site where the known or potential presence of contaminants is icating the development/use of the property? If yes, please explain: No  a Phase I Environmental Assessment been prepared or will one be prepared with respect to the ed project site?  Yes No If yes, please provide a copy.
E) Harropos	a Phase I Environmental Assessment been prepared or will one be prepared with respect to the

## Counties of Warren and Washington Industrial Development Agency 5 Warren Street, Suite 210, Glens Falls, NY 12801 Tel: (518) 792-1312

Email: aweaver@warren-washingtonida.com

H)	Select Project Type for all end users at project site (more than one can be checked)	):
	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	,.

Will customers personally visit the Project site for either of the following economic activities? If yes with respect to either economic activity indicated below, complete the Retail Questionnaire contained in Section IV of the Application.

Retail Sales: X Yes No	Services:	Yes	No
For purposes of this question, the term "retai of the Tax Law of the State of New York (the personal property (as defined in Section 1101 who personally visit the Project.	l sales" means (i) sales b he "Tax Law") primarily (b)(4)(i) of the Tax Law)	y a regis engage , or (ii) s	stered vendor under Article 28 ed in the retail sale of tangible sales of a service to customers
Industrial Acquisition of Existing Facility Housing Equipment Purchase Multi-Tenant Commercial	Back Office Retail Mixed Use Facility for Aging Civic Facility (not fo	or profit)	
Project Information:      Estimated costs in connection with Project:     Land and/or Building Acquisition:		<b>£</b> 0	
acres	square feet	\$ 0_	
New Building Construction:		<b>#</b> A	
3. New Building Addition(s):		\$0_	
4. Infrastructure Work		\$ 0_ \$ 0	
<ol><li>Reconstruction/Renovation: 12,000</li></ol>	square feet	-	5.007
6. Manufacturing Equipment:		\$ 1,70	
7. Non-Manufacturing Equipment (furnitu	ire, fixtures, etc.):		
<ol><li>Soft Costs: (professional services, etc.):</li></ol>			073
9. Other, Specify:			0/3
	TOTAL Capital Costs:		
Project refinancing; estimated amount (for refinancing of existing debt only)			
a cot only)		\$ 0	<u> </u>

Powers FF.	- G. Hiller Washing	grounda.com	ar	dgeing
Sources of Funds for Project Costs:		100	xx, ccc - 6'.	Grane ,
Bank Financing:		\$=	1.150,00	construction
Equity (excluding equity that is attribut	ted to grants/tax credits	) \$ 0	340,000	construction construction 265,000 in equity + 75,000 cash
Tax Exempt Bond Issuance (if applicab	le)	\$ 0		(, 12 <sup>1</sup> 200 EV2)
Taxable Bond Issuance (if applicable)		\$ 0		
Public Sources (Include sum total of all grants and tax credits)	state and federal	\$ 600,000_		
Identify each state and federal grant	/credit:			
Mainstreet Economic De	velopment Grant	\$ 600,000		*
	and the second s	\$	-	
		\$		
Total Sources of Funds for Project Costs		ເລ	090,000	
Have any of the above costs been paid or income any of the above costs been paid or income and the second s				
Mortgage Recording Toy Examples Design				
Mortgage Recording Tax Exemption Benef recording tax:	it: Amount of mortgag	e that would be subj	ect to mortgage	
Mortgage Amount (include sum total o	of construction/perman	ent/bridge financing	): \$ 1,750,cd	D
Estimated Mortgage Recording Tax Ex Amount as indicated above multiplied	vemntion Danset (	uct of mortgage	s 21,875	
Construction Cost Breakdown:			.,	
Total Cost of Construction \$1,825,000 bove)	(sum of 2,3,4,5, and	d 7; if 7 is applicable	, in Question I,	
Cost for materials: % sourced in County/City/Town/Village: % sourced in State:	\$ 704,790.60 50 %	cl. County/City/Town/		
Cost for labor:	\$463,940	J. 0.9, 10HII	· mage)	
Estimated number of construction jobs f	for your project: 45-4	ī <b>5</b>		

Sales and Use Tax: Gross amount of costs for goods and services that are subject to State and local Sales and Use tax - said amount to benefit from the Agency's Sales and Use Tax exemption benefit:

\$ 704,790.60	
Estimated State and local Sales and Use Tax Benefit (product of	7% multiplied by the figure, above):
\$ 49,335.34	

\*\* Note that the estimate provided above will be provided to the New York State Department of Taxation and Finance. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to undertake the total amount of investment as proposed within this Application, and that the estimate, above, represents the maximum amount of sales and use tax benefit that the Agency may authorize with respect to this Application. The Agency may utilize the estimate, above, as well as the proposed total Project Costs as contained within this Application, to determine the Financial Assistance that will be offered.

#### Real Property Tax Benefit:

Identify and describe if the	Project will	utilize a real property tax exemption benefit OTHER THAN the
Agency's PILOT benefit:	N/A	defined a real property tax exemption benefit OTHER THAN the
	-	

<u>IDA PILOT Benefit</u>: Agency staff will indicate the amount of PILOT Benefit based on estimated Project Costs as contained herein and anticipated tax rates and assessed valuation, including the annual PILOT Benefit abatement amount for each year of the PILOT benefit year and the sum total of PILOT Benefit abatement amount for the term of the PILOT as depicted in <u>Section V</u> of the Application.

<u>Percentage of Project Costs financed from Public Sector sources</u>: Agency staff will calculate the percentage of Project Costs financed from Public Sector sources based upon Sources of Funds for Project Costs as depicted above in <u>Section II (I)</u> of the Application.

J) For the proposed facility, please indicate the square footage for each of the uses outlined below. If company is paying for FFE (furniture, fixtures, equipment) for tenants, please include in cost breakdown.

	Square Footage	Cost	% of Total Cost of Project
Manufacturing/Processing			70 OI TOTAL COST OF FIGJECT
Warehouse			
Research & Development			
Commercial		derivative and the second seco	
Retail (see page 12)	5,000		
Office	3,000	20,000	
Apartments	10,000	1,805,000	

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Email: aweaver@warren-washingtonida.com

K) What is your project timetable (provide dates):	
1. Start date: acquisition of equipment or construct	tion of facilities: 6/2024
2. Estimated completion date of project: 12/202	4
3. Project occupancy - estimated starting date of o	
4. Have construction contracts been signed?	es X No
5. Has Financing been finalized? X Yes N	0
If construction contracts have been signed, please provide	copies of executed construction contract
complete project budget. The complete project budget show	ald include all related construction contracts and a
the amount of the new building construction, and/or new b	uilding addition(s), and/or renovation.
L) Have site plans been submitted to the appropriate plann	
X Yes No	ing department?
If yes, please provide the Agency with a copy of the rel	oted State Tour
("SEQR") Environmental Assessment Form that may have be	ated State Environmental Quality Review Act
plan application to the appropriate planning department. F	Please provide the Assessment along with the site
respect to any required planning department approval:	rease provide the Agency with the status with
Has the Project received site plan approval from the planning	g department? X Yes No.
Has the Project received site plan approval from the planning  If Yes, please provide the Agency with a copy of the plannin  SEQR determination.	
If Yes, please provide the Agency with a copy of the plannin	
If Yes, please provide the Agency with a copy of the plannin SEQR determination.	g department approval along with the related

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O) Employment Plan (Specific to the proposed project location):

Full time	Current # of jobs at proposed project location or to be relocated at project location	ASSISTANCE IS GRANTED—project	the number of FTE and PTE jobs to be CREATED upon TWO Years after Project completion	Estimate number of residents of the Labor Market Area in which the Project is located that will fill the FTE and PTE jobs to be created upon TWO Years after Project Completion **
(FTE)	6	6	2	2
Part Time (PTE)				
Total ***	6	6	2	2

<sup>\*\*</sup> For purposes of this question, please estimate the number of FTE and PTE jobs that will be filled, as indicated in the third column, by residents of the Labor Market Area, in the fourth column. The Labor Market Area includes the Counties of Warren and Washington as well as the following Areas: Counties of Saratoga. Essex and Hamilton.

\*\*\* By statute, Agency staff must project the number of FTE jobs that would be retained and created if the request for Financial Assistance is granted. Agency staff will project such jobs over the TWO-Year time period following Project completion. Agency staff converts PTE jobs into FTE jobs by dividing the number of PTE jobs by two (2).

Salary and Fringe Benefits for Jobs to be Retained and Created:

Category of Jobs to be Retained and Created	Average Salary or Range of Salary	Average Fringe Benefits or Range
Management	75,000 – 80,000	of Fringe Benefits
Professional	150,000 - 155,000	
Administrative	40,000 - 45,000	
Production	13,000	
ndependent Contractor		
Other		

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Employment at other locations in County/City/Town/Village: (provide address and number of employees at each location): N/A

	Address	Address	Address
Full time			
Part Time			
Total			
** If any of the facilities des to the question above, you m  ** Please note that the Age determine the Financial Ass	scribed above are local nust complete Section in mcy may utilize the for sistance that will be of action documents may in	ted within the State of I IV of this Application. regoing employment pro offered by the Agency to include a covenant by th	d activity? Yes No New York, and you answered Y Djections, among other items, the Applicant. The Applicant Applicant to retain the number
yes, please explain and iden	tify out-of-state locati	ons investigated, type o	om moving out of New York  f assistance offered and provid
Yes X No.	tify out-of-state locati	ons investigated, type o	f assistance offered and provid
f yes, please explain and iden	ntify out-of-state locati	ons investigated, type o	f assistance offered and provid
yes, please explain and iden	atify out-of-state location vailable: N/Aed you to inquire about	ons investigated, type of	f assistance offered and provid

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Section III: Retail (	Questionnaire
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To ensure compliance with Section 862 of the New York General Municipal Law, the Agency requires additional information if the proposed Project is one where customers personally visit the Project site to undertake either a retail sale transaction or to purchase services.

Please answer	the following:
---------------	----------------

Please :	answer the following:
A.	Will any portion of the project (including that portion of the cost to be financed from equity or other sources) consist of facilities or property that are or will be primarily used in making sales of goods or services to customers who personally visit the project site?
	Yes No. If the answer is yes, please continue. If no, proceed to section V.
	For purposes of Question A, the term "retail sales" means (i) sales by a registered vendor under Article 28 of the Tax Law of the State of New York (the "Tax Law") primarily engaged in the retail sale of tangible personal property (as defined in Section 1101(b)(4)(i) of the Tax Law), or (ii) sales of a service to customers who personally visit the Project.
_	What percentage of the cost of the Project will be expended on such facilities or property orimarily used in making sales of goods or services to customers who personally visit the project?  10
	e answer to A is Yes AND the answer to Question B is greater than 33.33%, indicate which e following questions below apply to the project:  Will the project be operated by a not-for-profit corporation Yes No.
	No.
the	Is the Project location or facility likely to attract a significant number of visitors from outside economic development region (list specific County or ED region) in which the project will be cated?
	☐ Yes ☐ No
If res	yes, please provide a third-party market analysis or other documentation supporting your ponse.
pro	Is the predominant purpose of the project to make available goods or services which would not, for the project, be reasonably accessible to the residents of the municipality within which the posed project would be located because of a lack of reasonably accessible retail trade facilities ering such goods or services?
	☐ Yes ☐ No
if y	cs, please provide a third-party market analysis or other documentation supporting your
4.	Will the project preserve permanent, private sector jobs or increase the overall number of

	permanent, private sector jobs in the State of New York?
	☐ Yes ☐ No.
	If yes, explain.
	5 To the
	5. Is the project located in a Highly Distressed Area? Yes No
Section	on IV: Inter-Municipal Move Determination
project plants o to preve	gency is required by state law to make a determination that, if completion of a Project benefiting gency Financial Assistance results in the removal of an industrial or manufacturing plant of the occupant from one area of the state to another area of the state or in the abandonment of one or more facilities of the project occupant located within the state, Agency Financial Assistance is require that the project occupant from relocating out of the state, or is reasonably necessary to preserve the occupant's competitive position in its respective industry.
	Project result in the removal of an industrial or manufacturing plant of the Project occupant area of the state to another area of the state? Yes X No
located	Project result in the abandonment of one or more plants or facilities of the Project occupant within the state? Yes 🗓 No 🗌
If Yes to Agency's reasonab	either question, explain how, notwithstanding the aforementioned closing or activity reduction, the Financial Assistance is required to prevent the Project from relocating out of the State, or is by necessary to preserve the Project occupant's competitive position in its respective industry:
Does the	Project involve relocation or consolidation of a project occupant from another
	ithin New York State Yes X No
W	ithin County/City/Town/Village
If Yes to ei	ther question, please, explain:
	pouso, capiani.

#### **Everything Under Foot**

	New construction Dollar Value \$1,825,000	Estimated new Assessed \$1,985,500	County Tax Rate / 1000	Town Tax Rate / 1000	Village Tax Rate /1000	School Tax rate / 1000		Base \$160,500
PILOT YEAR	% PAYMENT	COUNTY PILOT AMOUNT	TOWN PILOT	VILLAGE PILOT AMOUNT	SCHOOL PILOT AMOUNT	TOTAL PILOT	FULL PAYMENT W/O PILOT	NET EXEMPTION
1		\$0	\$0	\$0	\$0	\$0	\$0	
3		\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0
4		\$0		\$0	\$0	\$0	\$0	\$0
5		\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0
6		\$0	\$0 \$0	\$0-	\$0	\$0	\$0	\$0
7		\$0	\$0	\$0	\$0	\$0	\$0	\$0
8		\$0	\$0	\$0	\$0	\$0	\$0	\$0
9		\$0	\$0	\$0	\$0	\$0	\$0	\$0
		\$0	\$0	\$0	\$0	\$0	\$0	\$0
10	25%	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Totals		\$0	\$0	\$0	\$0	\$0	\$0	\$0
	sale tax exer mortgage tax exe		\$49,335 \$21,875 \$0.00					
		Gross Savings	\$71,210					
		Admin Fee	\$16,425					
		Legal Fee	\$12,000	*estimated				
		Net Savings	\$42,785					

Section VI: Representations, Certifications, and Indemnifications

** This Section of the Application con and	L
completed after the Applicant receives The	be completed upon the Applicant receiving, and <u>must be</u>
the Application are complete.	Staff confirmation that Section I through Section V of

William T Smith (name of CEO or other authorized representative of Applicant) confirms and says that he/she is the O w n e r (title) of Everything Under Foot. LLC (name of corporation or other entity) named in the attached Application (the "Applicant"), that he/she has read the foregoing Application and knows the contents thereof, and hereby represents, understands, and otherwise agrees with the Agency and as follows:

- A. Job Listings: In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
- B. First Consideration for Employment: In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
- C. Annual Sales Tax Filings: In accordance with Section 874(8) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant. Copies of all filings shall be provided to the Agency.
- Employment Reports: The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency, at least annually or as otherwise required by the Agency, reports regarding the number of people employed at the project site, salary levels, contractor utilization and such other information (collectively, "Employment Reports") that may be required from time to time on such appropriate forms as designated by the Agency. Failure to provide Employment Reports within 30 days of an Agency request shall be an Event of Default under the PILOT Agreement between the Agency and Applicant and, if applicable, an Event of Default under the Agent Agreement between the Agency and Applicant. In addition, a Notice of Failure to provide the Agency with item subject to the Open Meetings Law.

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## Counties of Warren and Washington Industrial Development Agency 5 Warren Street, Suite 210, Glens Falls, NY 12801 Tel: (518) 792-1312

Email: aweaver@warren-washingtonida.com

- E. The Applicant acknowledges that certain environmental representations will be required at closing. The Applicant shall provide with this Representation, Certification, and Indemnification Form copies of any known environmental reports, including any existing Phase I Environmental Site Assessment Report(s) and/or Phase II Environmental Investigations. The Agency may require the Company and/or owner of the premises to prepare and submit an environmental assessment and audit report, including but not necessarily limited to, a Phase I Environmental Site Assessment Report and a Phase II Environmental Investigation, with respect to the Premises at the sole cost and expense of the owner and/or the Applicant. All environmental assessment and audit reports shall be completed in accordance with ASTM Standard Practice E1527-05, and shall be conformed over to the Agency so that the Agency is authorized to use and rely on the reports. The Agency, however, does not adopt, ratify, confirm or assume any representation made within reports required herein.
- F. The Applicant and/or the owner, and their successors and assigns, hereby release, defend and indemnify the Agency from any and all suits, causes of action, litigations, damages, losses, liabilities, obligations, penalties, claims, demands, judgments, costs, disbursements, fees or expenses of any kind or nature whatsoever (including, without limitation, attorneys', consultants' and experts' fees) which may at any time be imposed upon, incurred by or asserted or awarded against the Agency, resulting from or arising out of any inquiries and/or environmental assessments, investigations and audits performed on behalf of the Applicant and/or the owner pursuant hereto, including the scope, level of detail, contents or accuracy of any environmental assessment, audit, inspection or investigation report completed hereunder and/or the selection of the environmental consultant, engineer or other qualified person to perform such assessments, investigations, and audits.
- Hold Harmless Provision: The Applicant acknowledges and agrees that the Applicant shall be and G. is responsible for all costs of the Agency incurred in connection with any actions required to be taken by the Agency in furtherance of the Application including the Agency's costs of general counsel and/or the Agency's bond/transaction counsel whether or not the Application, the proposed Project it describes, the attendant negotiations, or the issue of bonds or other transaction or agreement are ultimately ever carried to successful conclusion and agrees that the Agency shall not be liable for and agrees to indemnify, defend, and hold the Agency harmless from and against any and all liability arising from or expense incurred by: (i) the Agency's examination and processing of, and action pursuant to or upon, the Application, regardless of whether or not the Application or the proposed Project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency; (ii) the Agency's acquisition, construction and/or installation of the proposed Project described herein; and (iii) any further action taken by the Agency with respect to the proposed Project including, without limiting the generality of the foregoing, all causes of action and attorney's fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law and the policies of the Agency that any New York State and local sales and use tax exemption claimed by the Applicant and approved by the Agency, any mortgage recording tax exemption claimed by the Applicant and approved by the Agency, and/or any real property tax abatement claimed by the Applicant and approved by the Agency, in connection with the Project, may be subject to recapture and/or termination by the Agency under such terms and conditions as will be established by the Agency and set forth in transaction documents to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this Application, including

without limitation information regarding the amount of the New York State and local sales and use tax exemption benefit, the amount of the mortgage recording tax exemption benefit, and the amount of the real property tax abatement, if and as applicable, to the best of the Applicant's knowledge, is true, accurate and complete.

- H. This obligation includes an obligation to submit an Agency Fee Payment to the Agency in accordance with the Agency Fee policy effective as of the date of this Application.
- I. By executing and submitting this Application, the Applicant covenants and agrees to pay the following fees to the Agency and for the Agency's general counsel and/or for the Agency's bond/transaction counsel, the same to be paid at the times indicated:
  - An application fee of \$1,500.00 with \$750.00 credited towards future administrative fees;
  - (ii) Security Deposit: To ensure that the Agency's costs are reimbursed if the project does not proceed, applicant shall pay to the Agency a security deposit equal to one-half of one percent (0.5%) of the cost of the Project or \$10,000.00, whichever is greater. The maximum initial deposit is set at \$25,000.00. Payment shall be made when the Preliminary Agreement is signed.
  - (iii) Unless otherwise agreed to by the Agency, an Agency fee as follows:

Cost of Project/Amount of Bonds:	Applicable Percentage:
Up to First \$10,000,000	0.90%
For Next \$10,000,000	0.65%
For Next \$30,000,000 Portion over \$50,000,000	0.40%
1 0111011 0 ver \$50,000,000	0.25%

- (iv) All fees, costs and expenses incurred by the Agency for (1) legal services, including but not limited to those provided by the Agency's general counsel and/or the Agency's bond/transaction counsel, thus note that the Applicant is entitled to receive a written estimate of fees and costs of the Agency's general counsel and the Agency's bond/transaction counsel; and (2) other consultants retained by the Agency in connection with the proposed project, with all such charges to be paid by the Applicant at the closing.
- J. If the Applicant fails to conclude or consummate the necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable proper or requested action, or withdraws, abandons, cancels, or neglects the Application, or if the Applicant is unable to find buyers willing to purchase the bond issue requested, or if the Applicant is unable to facilitate the sale/leaseback or lease/leaseback transaction, then, upon the presentation of an invoice, Applicant shall pay to the Agency, its agents, or assigns all actual costs incurred by the Agency in furtherance of the Application, up to that date and time, including but not necessarily limited to, fees of the Agency's general counsel and/or the Agency's bond/transaction counsel.
- K. The Applicant acknowledges and agrees that all payment liabilities to the Agency and the Agency's general counsel and/or the Agency's bond and/or transaction counsel as expressed in Sections H and I are obligations that are not dependent on final documentation of the transaction contemplated by this Application.

## Counties of Warren and Washington Industrial Development Agency 5 Warren Street, Suite 210, Glens Falls, NY 12801 Tel: (518) 792-1312

Email: aweaver@warren-washingtonida.com

- L. The cost incurred by the Agency and paid by the Applicant, the Agency's general counsel and/or bond/transaction counsel fees and the processing fees, may be considered as a cost of the Project and included in the financing of costs of the proposed Project, except as limited by the applicable provisions of the Internal Revenue Code with respect to tax-exempt bond financing.
- M. The Applicant acknowledges that the Agency is subject to New York State's Freedom of Information Law (FOIL). Applicant understands that all Project information and records related to this application are potentially subject to disclosure under FOIL subject to limited statutory exclusions.
- N. The Applicant acknowledges that it has been provided with a copy of the Agency's Policy for Termination of Agency Benefits and Recapture of Agency Benefits Previously Granted (the "Termination and Recapture Policy"). The Applicant covenants and agrees that it fully understands that the Termination and Recapture Policy is applicable to the Project that is the subject of this Application, and that the Agency will implement the Termination and Recapture Policy if and when it is so required to do so. The Applicant further covenants and agrees that its Project is potentially subject to termination of Agency financial assistance and/or recapture of Agency financial assistance so provided and/or previously granted.
- O. The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if Financial Assistance is provided for the proposed Project:
  - § 862. Restrictions on funds of the agency. (1) No funds of the agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
- P. The Applicant confirms and acknowledges that the owner, occupant, or operator receiving Financial Assistance for the proposed Project is in substantial compliance with applicable local, state, and federal tax, worker protection and environmental laws, rules and regulations.
- Q. The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any Financial Assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement the Project.
- R. The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law.
- S. The Applicant and the individual executing this Application on behalf of Applicant acknowledge that the Agency and its counsel will rely on the representations and covenants made in this

## Counties of Warren and Washington Industrial Development Agency 5 Warren Street, Suite 210, Glens Falls, NY 12801 Tel: (518) 792-1312

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Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

STATE O COUNTY	F NEW YORK ) OF ) ss.:
_we	locus T South, being first duly sworn, deposes and says:
1.	
2.	That I have read the attached Application, I know the contents thereof and I subscribe and affirm, under penalty of perjury that to the best of my knowledge and belief, this Application and the contents of this Application are true, accurate and complete.
Sworn befo	2/St  (Signature of Officer)  The me on this May of March, 2024
Shar	(Notary Public)
No	SHANNON R. DONNELLY

SHANNON R. DONNELLY
Notary Public, State of New York
Registration No. 04DO0019173
Qualified in Washington County
Commission Expires Dec. 28, 20

#### Short Environmental Assessment Form Part 1 - Project Information

#### **Instructions for Completing**

Part 1 – Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Name of Action or Project:  Restore NY - 188 Main Street  Project Location (describe, and attach a location map):  188 Main Street, Hudson Falls, NY 12839, tax parcel ID: 154.14-1-37  Brief Description of Proposed Action:  The Village of Hudson Falls has won funding for renovations through Restore Round 6 for rehabilitation in partnership with the proposed Action:				
Project Location (describe, and attach a location map):  188 Main Street, Hudson Falls, NY 12839, tax parcel ID: 154.14-1-37  Brief Description of Proposed Action:  The Village of Hudson Falls has won funding for renovations through Restore Round 6 for				
188 Main Street, Hudson Falls, NY 12839, tax parcel ID: 154.14-1-37  Brief Description of Proposed Action:  The Village of Hudson Falls has won funding for renovations through Restore Round 6 for				
Brief Description of Proposed Action:  The Village of Hudson Falls has won funding for renovations through Restore Round 6 for				
The Village of Hudson Falls has won funding for renovations through Restore Round 6 for				
rehabilitation in partnership with the property owner, William Smith. The building is 9,652 the Village's central commercial square. The project will redevelop the unoccupied upper floor). In order to make the space accessible and safe for residential use, the units will ne stair cases, renovations to reconfigure the lobby/entrance, and a full fit out of the apartme grant-funded initiatives including several recently completed Restore projects and one co	SF on a 0.13 acre par floors of the building, ecessitate the installation and units. The project w	cel in a high visib creating 10 apart on of an elevator, till build on other t	ment units (	just off of 5 on each
Name of Applicant or Sponsor:	Telephone: 51	8-747-5426		
Village of Hudson Falls	E-Mail: jbarton@villageoffnf.com			
Address:			THE PARTY SHAPE OF THE PARTY SHA	
220 Main Street				
City/PO: -ludson Falls	State:		Code:	
Does the proposed action only involve the legislative adoption of a plan, I	NY	12839	)	
administrative rule, or regulation?	ocal law, ordinance,		NO	YES
If Yes, attach a narrative description of the intent of the proposed action and the may be affected in the municipality and proceed to Part 2. If no, continue to questions are the proposed in the municipality and proceed to Part 2.	e environmental resuestion 2.	ources that	V	
2. Does the proposed action require a permit, approval or funding from any other government Agency?		NO	YES	
If Yes, list agency(s) name and permit or approval:			V	П
<ul> <li>a. Total acreage of the site of the proposed action?</li> <li>b. Total acreage to be physically disturbed?</li> <li>c. Total acreage (project site and any contiguous properties) owned or controlled by the applicant or project sponsor?</li> </ul>	0.13 acres 0 acres 0.13 acres			State Company of the Land
Leck all land uses that occur on, are adjoining or near the proposed action:			to the second second to the second	
. Urban Rural (non-agriculture) Industrial Commer	cial 🗹 Residentia	ıl (suburban)		
☐ Forest ☐ Agriculture ☐ Aquatic ☐ Other(Sp				

5. Is the proposed action,	NO	YES	S N/A
a. A permitted use under the zoning regulations?		V	
b. Consistent with the adopted comprehensive plan?		0	
6. Is the proposed action consistent with the predominant character of the existing built or natural landscape	?	NO	YES
			1
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental Area?	MICH CONTROL C	NO	YES
If Yes, identify:	The second secon	~	
8. a. Will the proposed action result in a substantial increase in traffic above present levels?	Mitter (4th Ann an	NO	YES
b. Are public transportation services available at or near the site of the proposed action?	And other section of the section of		
c. Are any pedestrian accommodations or bicycle routes available on or near the site of the proposed action?	to different and an extraction of		V
9. Does the proposed action meet or exceed the state energy code requirements?		NO	YES
If the proposed action will exceed requirements, describe design features and technologies:	- Section of the sect	Principle and Control of Control	
The project is not expected to be subject to the NYS Energy Code.		<b>V</b>	
10. Will the proposed action connect to an existing public/private water supply?		NO	YES
If No, describe method for providing potable water:			V
11. Will the proposed action connect to existing wastewater utilities?		NO	YES
If No, describe method for providing wastewater treatment:			
			V
12. a. Does the project site contain, or is it substantially contiguous to, a building, archaeological site, or district		NO	YES
which is listed on the National or State Register of Historic Places, or that has been determined by the Commissioner of the NYS Office of Parks, Recreation and Historic Preservation to be eligible for listing on the State Register of Historic Places?			V
The building is within the Hudson Falls Historic District (11540.000536) and is being reviewed by OPRHP.	nenipenenia para para para para para para para pa	State of the State	
b. Is the project site, or any portion of it, located in or adjacent to an area designated as sensitive for archaeological sites on the NY State Historic Preservation Office (SHPO) archaeological site inventory?	and the second s	eneral de la constitución de la	
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contain wetlands or other waterbodies regulated by a federal, state or local agency?		NO	YES
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody?		フ	
f Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:	_		

14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check all that apply	•	
☐ Shoreline ☐ Forest ☐ Agricultural/grasslands ☐ Early mid-successional		
☐Wetland ☑ Urban ☐ Suburban		
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed by the State or	NO	YES
Federal government as threatened or endangered?	V	
16. Is the project site located in the 100-year flood plan?	NO	YES
	~	discription and designation of the second of
17. Will the proposed action create storm water discharge, either from point or non-point sources?	NO	YES
If Yes,		
a. Will storm water discharges flow to adjacent properties?		
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drains)? If Yes, briefly describe:		
Tr 1 ds, orionly describe.		
		and a spirit service states
18. Does the proposed action include construction or other activities that would result in the impoundment of water or other liquids (e.g., retention pond, waste lagoon, dam)?	NO	YES
If Yes, explain the purpose and size of the impoundment:		
		Ш
19. Has the site of the proposed action or an adjoining property been the location of an active or closed solid waste management facility?	NO	YES
If Yes, describe:	1	$\Box$
20. Has the site of the proposed action or an adjoining property been the subject of remediation (ongoing or completed) for hazardous waste?	NO	YES
If Yes, describe:		
The EAF mapper marked this response yes. However, the site does not appear on the Environmental Site Remediation Database or DEC InfoLocator and the project does not involve ground disturbance.		~
I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE TO THE BE MY KNOWLEDGE	ST OF	
Applicant/sponsor/name: John Barton Date: //OV/15	; / Q	223
Signature: Usilion T. Juine Title: Mayor	1	

Agency Use Only [If applicable]		
Project:		
Date:		
	Commence of the Party of the Pa	

#### Short Environmental Assessment Form Part 2 - Impact Assessment

Part 2 is to be completed by the Lead Agency.

Answer all of the following questions in Part 2 using the information contained in Part 1 and other materials submitted by the project sponsor or otherwise available to the reviewer. When answering the questions the reviewer should be guided by the concept "Have my responses been reasonable considering the scale and context of the proposed action?"

The second section of the sect		No, or small impact may occur	Moderate to large impact may occur
1.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations?	V	
2.	Will the proposed action result in a change in the use or intensity of use of land?	V	
3.	Will the proposed action impair the character or quality of the existing community?	~	
4.	Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?		
5.	Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?		
6.	Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities?		Magazi processor minor na paramatan ancienta de carpa d
7.	Will the proposed action impact existing: a. public / private water supplies?	V	
	b. public / private wastewater treatment utilities?	V	
8.	Will the proposed action impair the character or quality of important historic, archaeological, architectural or aesthetic resources?	V	
9.	Will the proposed action result in an adverse change to natural resources (e.g., wetlands, waterbodies, groundwater, air quality, flora and fauna)?		and a state of the
10.	Will the proposed action result in an increase in the potential for erosion, flooding or drainage problems?	V	
11.	Will the proposed action create a hazard to environmental resources or human health?	V	

Age	ncy Use Only [If applicable]
Project	
Date:	

#### Short Environmental Assessment Form Part 3 Determination of Significance

For every question in Part 2 that was answered "moderate to large impact may occur", or if there is a need to explain why a particular element of the proposed action may or will not result in a significant adverse environmental impact, please complete Part 3. Part 3 should, in sufficient detail, identify the impact, including any measures or design elements that have been included by the project sponsor to avoid or reduce impacts. Part 3 should also explain how the lead agency determined that the impact may or will not be significant. Each potential impact should be assessed considering its setting, probability of occurring, duration, irreversibility, geographic scope and magnitude. Also consider the potential for short-term, long-term and cumulative impacts.

N/A

Check this box if you have determined, based on the info that the proposed action may result in one or more pot environmental impact statement is required.	ormation and analysis above, and any supporting documentation, entially large or significant adverse impacts and an
Check this box if you have determined, based on the info that the proposed action will not result in any significant	ormation and analysis above, and any supporting documentation, adverse environmental impacts.
Village of Hudson Falls	
Name of Lead Agency	Date
John Barton	Mayor
Print or Type Name of Responsible Officer in Lead Agency	Title of Responsible Officer
Signature of Responsible Officer in Lead Agency	Signature of Preparer (if different from Responsible Officer)

# EVERYTHING UNDER FOOT APPLICATION AS IT REFERS TO 188 MAIN STREET, HUDSON FALLS MIXED-USE PROJECT FOR BENEFITS FROM THE WARREN-WASHINGTON INDUSTRIAL DEVELOPMENT AGENCY

From: Alie Weaver Date: March 28,2024

It is the purpose of this document to set forth the facts and considerations utilized by the Warren-Washington Counties IDA (WWIDA) in the decision to provide financial incentives to Everything Under Foot for their project, to assist in the renovation of a mixed-use facility in Hudson Falls, New York. This document sets forth the various factors considered by the WWIDA and is intended to provide justification for the incentive package offered by the WWIDA.

The application Everything Under Foot has submitted to the WWIDA for tax abatement incentives which consist of mortgage and sales tax abatement for the renovation of a three story, mixed-use facility in Hudson Falls, New York.

### Company and Project Description

Mr. Bill Smith, owner of Everything Under Foot, has been in the sale and installation business of flooring for over 21 years and has occupied the property located at 188 Main Street for six and a half years. This property was originally purchased from Knights of Columbus with the second and third floors unoccupied for decades. Mr. Smith intends to utilize those floors as six one-bedroom apartments at around 900 square feet and four studio apartments at around 500 square feet. An elevator and gym will also be installed for tenant use.

The commercial space on the first floor includes the already existing "Everything Under Foot" 2,000 square foot showroom of floor covering options, their office space, and storage.

The residential space on the second and third floors will be renovated for market workforce housing to attract young professionals who work locally. Rent for the one-bedroom apartments will be set at \$1,250 per month and \$900 per month for the studio apartments with one-year leases.

Mr. Smith has been awarded a \$600,000 Restore NY Grant, aimed at the rehab of mixed-use buildings and is consistent with the village's Comprehensive Plan with moving forward with downtown renovations. However, the grant entails strict guidelines set by the State Historic Preservation Office (SHPO) and is only reimbursable upon completion of the project. This requires the entire cost of construction up front and added expenses to remain in compliance with SHPO. The WWIDA mortgage and sales tax abatements would assist in maintaining affordability of this project.

The building will retain the same footprint and has received a negative State Environmental Quality Review (SEQR) declaration from the Village of Hudson Falls. Construction is planned to begin upon the financial closing of the project.

Analysis of Abatement Request

The application estimates a total renovation cost of \$1,825,000 including the Restore NY Grant. The State and County sales tax abatement totaling 7% based on \$704,790 of goods and services estimates a savings of \$49,335. The mortgage tax abatement of 1.25% from financing loans totaling \$1,750,000 estimates a saving of \$21,875. The total gross estimated savings is \$71,210 before WWIDA application and legal fees.

**Economic Impact** 

Completion of this project will open ten new residences available in the Village of Hudson Falls. Once occupied, these residences will be located close to various businesses and attractions in both Hudson Falls and Fort Edward, increasing the likelihood they contribute to the local economy and community.

The renovation will generate an estimated 50 construction jobs and completion of the project will generate two additional full-time equivalent employment positions with estimated total annual wages and benefits of \$300,000. Purchase of materials will be made locally and within New York State.



#### Project Benefits Summary

Project Name: Everything Under Foot

Project Type: Mixed Use

Date Adopted:

Project Location: 188 Main Street

Project Municipality: Village of Hudson Falls

Parcel Identification: 154.14-1-37

Project Description: Renovation of 3 floor mixed-use facility

Total Project Investment: \$1,825,000

Project Material Terms: Investment of \$705,927 in construction

IDA Benefits Provided: Mortgage, Sales and Use Tax Exemption: \$71,210 total savings

Community Benefit Project: This project is in line with the Village of Hudson Fall's Comprehensive Plan of downtown renovation, supplies needed housing opportunities for an area in need of housing, and residential development will benefit the surrounding businesses already located on and near Main Street.

## Counties of Warren and Washington Industrial Development Agency

Resolution No.

Adopted May 1, 2024

Introduced by \_\_\_\_\_ who moved its adoption.

Seconded by

RESOLUTION TAKING ACTION TOWARD UNDERTAKING A CERTAIN PROJECT, AS DEFINED HEREIN, APPOINTING EVERYTHING UNDER FOOT LLC (THE "COMPANY"), AS AGENT OF THE AGENCY FOR THE PURPOSE OF CONSTRUCTING AND EQUIPPING THE PROJECT FACILITY (AS DEFINED HEREIN) AND AUTHORIZING THE EXECUTION AND DELIVERY OF A PROJECT AGREEMENT AND LEASE AGREEMENT AND RELATED DOCUMENTS, BY AND BETWEEN THE AGENCY AND THE COMPANY

WHEREAS, the Counties of Warren and Washington Industrial Development Agency (the "Agency") is a body corporate and politic duly organized and existing under Sections 856 and 890-c of the General Municipal Law ("GML") of the State of New York (the "State"), with its principal place of business at 5 Warren Street, Glens Falls, New York; and

WHEREAS, Everything Under Foot LLC, a limited liability company established pursuant to the laws of the State of New York, having an address of 188 Main Street, Hudson Falls, New York (the "Company") has requested that the Agency provide financial assistance in the form of a partial real property tax abatement, a mortgage recording tax exemption and a sales tax abatement regarding a certain manufacturing project (the "Project") to consist of: (i) the acquisition by the Agency of a leasehold interest in certain real property located at 188 Main Street in the Village of Hudson Falls, Town of Kingsbury, County of Washington, New York and being known as tax map parcel number 154.14-1-37 (the "Land"); (ii) the planning, design, renovation and maintenance by the Company of an approximately 15,000 square foot facility (1) to undertake upgrades of the first floor retail space and (2) to renovate approximately 10,000 square feet of space on the second and third floors into ten (10) apartment units (collectively, the "Improvements"); (iii) the acquisition of and installation in and around the Land and Improvements by the Company of machinery, equipment, fixtures and other items of tangible personal property (the "Equipment" and, collectively with, the Land and the Improvements, the "Facility"); and (iv) entering into a straight lease transaction (within the meaning of subdivision (15) of Section 854 of the Act), pursuant to which the Agency will retain a leasehold interest in the Facility for a period of time and sublease such interest in the Facility back to the Company (the "Straight Lease Transaction"), all pursuant to Title 1 of Article 18-A of the General Municipal Law of the State of New York, Chapter 862 of the Laws of 1971 of the State of New York (collectively, the "Act"), as amended; and

WHEREAS, under Article 18-A of the General Municipal Law (the "Act"), the Legislature of the State of New York has granted the Agency the power and authority to undertake the Project, as the Act authorizes the Agency to promote, develop, encourage and assists projects such as this

Project and to advance job opportunities, health, general prosperity and economic welfare of the people of the State of New York; and

WHEREAS, the Project will require the Agency and the Company to enter into an agreement whereby the Company will acquire, by lease, and construct the Project Facility and the Agency will lease the Project Facility to the Company; and

WHEREAS, the Company has agreed to indemnify the Agency against certain losses, claims, expenses, damages and liabilities which may arise in connection with the transactions contemplated by the lease of the Facility; and

WHEREAS, a lease agreement (the "Lease Agreement") with respect to the Project, along with certain financing documents, will be executed by and between the Company and the Agency; and

WHEREAS, the Agency is a state agency under Section 8-0105 of the Environmental Conservation Law of the State of New York and the Project is an action under Article 8 of said law (Article 8 hereinafter being referred to as the "State Environmental Quality Review Act" or "SEQRA") and under 6 NYCRR Part 617, §§ 617.2(b) and 617.3(g); and

WHEREAS, the Company has submitted to the Agency, and the Agency has reviewed information needed to determine whether or not the Project will have a significant impact on the environment; and

WHEREAS, the construction and installation of the Project Facility has not been commenced, and the Agency has not yet authorized the Project; and

WHEREAS, the Agency conducted a public hearing on May 1, 2024 pursuant to Article 18-A of the New York State General Municipal Law (the "Law") before taking official action relating to the Project.

#### NOW, THEREFORE, BE IT RESOLVED:

SECTION 1. <u>Findings</u>. The Agency has reviewed the application to determine compliance with the requirements of the Act and based on the representations of the Company to the Agency in said application and elsewhere, the Agency hereby makes the following findings and determinations with respect to the Project:

- (A) The Agency has been vested with all powers necessary and convenient to carry out and effectuate the purposes of the Act and to exercise all powers granted to it under the Act;
  - (B) The Project constitutes a "project", as that quoted term is defined in the Act;
- (C) The acquisition, construction and installation of the Facility and the lease of the Facility to the Company (i) will promote and maintain the job opportunities, health, general

prosperity and economic welfare of the citizens of the State of New York and the Counties of Warren and Washington and improve their standard of living; and (ii) will not result in the removal of an industrial or manufacturing plant of the Company from one area of the State to another area of the State nor will the completion of the Project result in the abandonment of one or more plants or facilities of the Company or any other proposed occupant of the Facility located within the State of New York;

- (D) It is in the public interest for the Agency to undertake this commercial Project on behalf of the Company as this Project will promote employment opportunities and will prevent economic deterioration in the area. The Agency hereby makes this determination concerning the Project due to the Findings Statements, a copy of which is incorporated herein and attached hereto by reference;
  - (E) The location of the site of the Project is acceptable to the Agency;
- (F) The Facility is not known by the Agency to be in material violation of the local zoning laws and planning regulations of the Village of Hudson and all regional and local land use plans for the area in which the Facility shall be located;
- (G) The Facility and the operations of the Company are not known by the Agency to cause or result in the violation of the health, labor, environmental or other laws of the United States of America, the State of New York, the County of Washington or the Village of Hudson Falls; and
- (H) The Project is a "Unlisted Action" under SEQRA for which the Village of Hudson Falls Planning Board (the "Planning Board") has acted as lead agency. On or about December 18, 2023, the Planning Board reviewed the Project Site Plan Application submitted on behalf of the Company and approved said Site Plan, and issued its Negative Declaration finding that the Project will not have a significant impact on the environment; and (ii) the Agency has thoroughly reviewed the environmental assessment form, negative declaration and related supporting information presented to the Agency within the Company's Application for Assistance in order to determine whether the Project might have any potential significant adverse impacts upon the environment. After conducting this review, the Agency has determined that the acquisition, construction and equipping of the Project Facility are consistent with social, economic and other essential considerations and will not result in any significant adverse impacts on the environment. The Agency hereby ratifies the findings and Negative Declaration of the Village of Hudson Falls Planning Board. In doing so, the Agency satisfies the requirements of Part 617 of Title 6 of the New York Code of Rules and Regulations and no further SEQRA review is required for the Project; and
  - (I) This section is intentionally left blank.
- (J) The Agency further determines that the Project will consist of a private investment of approximately \$1,825,000.00 and the Agency hereby determines this to be a Material Term, as defined in the Agency's Recapture of Benefits Policy, as amended from time to time, for the purposes of monitoring in accordance with the policies and procedures of the Agency; and

- (K) Undertaking the Project will allow for the retention of six (6) full time equivalent job opportunities and will lead to the creation of two (2) full time equivalent job opportunities for the inhabitants of the Counties of Warren and Washington and in the State of New York, the Agency hereby determines this to be a Material Term, as defined in the Agency's Recapture of Benefits Policy, as amended from time to time, in its determination to approve the Project and will require the Company to annually report its job numbers as required by law.
- (L) Undertaking the Project will lead to the creation of approximately 45-55 construction jobs that the Company advised will be filled by construction companies employing people primarily in the Counties of Warren and Washington.

SECTION 2. Project Agreement. The proposed project agreement by and between the Agency and the Company (the "Project Agreement"), a copy of which is incorporated by reference and is approved as to substance and form. The proposed agreement outlines the Agency's and the Company's rights and duties with respect to the undertaking of the Project. Subject to such changes as the Chairman of the Agency, upon advice of counsel, may reasonably deem necessary, the Chairman is authorized to execute the Project Agreement. Execution shall be conclusive evidence that the Agency has approved the Project Agreement. Subject to the terms and provisions of the Project Agreement, the Agency shall: (1) acquire an interest in, construct and install the Project Facility and (2) lease the Project Facility to the Company pursuant to an agreement or agreements whereby the Company will obligate itself, among other things, to undertake the Project on behalf of the Agency.

#### SECTION 3. Company Appointed Agent of Agency.

- (A) The Company is hereby appointed the true and lawful agents of the Agency to:
  - construct and install the Project Facility;
  - (2) make, execute, acknowledge, and deliver all contracts, orders, receipts, instructions, and writings needed to complete the Project; and
  - (3) do all other things requisite and proper for the completion of the Project.
- (B) The Company is authorized to proceed with the acquisition, construction and installation of the Project Facility, subject to receiving appropriate municipal approvals needed prior to commencement of construction, and to advance such funds as may be necessary to accomplish these goals.
- (C) The Company is also authorized to appoint third party agents to undertake the Project and thereby make available to such third party agents an exemption from New York State sales and use taxes in connection with undertaking the Project. This provision is subject to the Company entering into an Agent Agreement with the Agency.
- (D) The Agency hereby authorizes exemptions from State and local sales and use taxes for purchases and rentals related to the undertaking of the Project in an amount not to

exceed Forty Nine Thousand Three Hundred Thirty Six Dollars (\$49,336.00), based on eligible Project costs of Seven Hundred Four Thousand Eight Hundred Dollars (\$704,800.00); which exemption shall expire December 31, 2024, unless otherwise extended by the Agency.

- The Agency hereby approves of the Agent Agreement, a copy of which is incorporated herein by reference, with the Company which shall be subject to the termination and recapture of benefits policy of the Agency. The Agency further authorizes the execution and delivery of the Agent Agreement, the Chairman, and any additional documents relative thereto.
- The Agency hereby acknowledges and approves a mortgage tax exemption relating (F) to the Project in an estimated amount of Twenty One Thousand Eight Hundred Seventy Five Dollars (\$21,875.00), based on an estimated mortgage amount of One Million Seven Hundred Fifty Thousand Dollars (\$1,750,000.00).

SECTION 4. Payment in Lieu of Tax (PILOT) Agreement. This Project shall not have a PILOT Agreement.

SECTION 5. Administrative and Legal Fees. The Company will pay all costs incurred by the Agency, including but not limited to attorney's fees, which arise out of Company's Application for Financial Assistance, whether or not such assistance is ultimately issued. Agency's attorney's fees will be calculated at a time rate of \$375.00 per hour for attorney's time and \$125.00 per hour for senior legal assistant's time, plus disbursements. Upon closing of all of the Project documents, the Company will pay to the Agency an administrative fee (the "Administrative Fee") of \$16,425.00 based upon an estimated Project cost of \$1,825,000.00 pursuant to the schedule set forth below and contained within the Company's Application for Financial Assistance:

Up to First \$10,000,000	0.90%
Next \$10,000,000	0.65%
Next \$30,000,000	0.40%
Portion over \$50,000,000	0.25%

Following the completion of the Project Facility, the Company shall confirm, in writing, the actual Project cost. In the event that the total Project cost exceeds the estimate provided herein, the Agency may require the payment of the difference that would otherwise be due pursuant to the above-schedule.

SECTION 6. Insurance. The Company shall deliver to the Agency a certificate of insurance, complying with the requirements as required by the Agency, and indicating that:

The Company maintains insurance with respect to the Facility providing the coverage against the risks and for such amounts as are customarily insured against by businesses of like size and type, paying, as the same become due and payable, all premiums with respect thereto, and mandated by the Agency, including, but not necessarily limited to

- (i) Insurance protecting the interests of the Company and the Agency against loss or damage to the Project Facility by fire, lightning and other casualties normally insured against with a uniform standard extended coverage endorsement, such insurance at all times to be in an amount not less than the total cash replacement value of the Project Facility, as determined by a recognized appraiser or insurer selected by the Company; provided, however, that the Company may, insure all or a portion of the Project Facility under a blanket insurance policy or policies covering not only the Project Facility or portions thereof but other property. The parties agree that for purposes of this Project the Company will be responsible for providing builders risk insurance.
- (ii) Workers' compensation insurance, disability benefits insurance, and each other form of insurance which the Company is required by law to provide, covering loss resulting from injury, sickness, disability or death of employees of the Company who are located at or assigned to the Project Facility and for all contractors and subcontracts.
- (iii) Insurance protecting the Company and the Agency against loss or losses from liabilities imposed by law or assumed in any written contract and arising from personal injury and death or damage to the Property of others caused by any accident or occurrence, with a single combined limit of not less than \$2,000,000.00 per accident or occurrence on account of personal injury, including death resulting therefrom, and damage to the Property of others, excluding liability imposed upon the Company by any applicable workers' compensation law; and a blanket excess liability policy in the amount not less than \$5,000,000.00 protecting the Company and the Agency against any loss or liability or damage for personal injury, death or Property damage.
- (iv) If applicable and if it is determined that the Project Facility is located within an area identified by the Secretary of Housing and Urban Development as having special flood hazards, insurance against loss by floods in an amount not less than \$1,000,000.00 or to the maximum limit of coverage made available, whichever is less.
- (v) Other insurance coverage required by any Governmental Authority in connection with any Requirement.
- (b) all policies evidencing such insurance,
- (i) name the Company and the Agency as insureds, as their interests may appear, and
  - (ii) provide for at least thirty (30) days' written notice to the Agency

prior to cancellation, lapse, reduction in policy limits or material change in coverage thereof.

SECTION 7. This section is intentionally left blank.

SECTION 8. <u>Public Inspection</u>. A copy of this resolution and a copy of the Company's Application for Assistance, together with all other application materials not protected under applicable Freedom of Information Laws, shall be placed on file in the office of the Agency. Such documents shall be available for public inspection during normal business hours.

SECTION 9. <u>Document Preparation</u>. Counsel to the Agency is hereby authorized and directed to cooperate with counsel to the Company, as well as all other necessary parties in order to prepare the documents need to undertake the Project and to effectuate the provisions of this Resolution.

SECTION 10. <u>Distribution of Resolution</u>. The Chairman of the Agency is hereby authorized to distribute copies of this resolution to the Company and all other persons requesting it.

SECTION 11. <u>Public Hearing.</u> A public hearing for this Project was duly authorized and held on May 1, 2024 in accordance with the provisions of Article 18-A of the General Municipal Law.

SECTION 12. <u>Further Action</u>. The Chairman of the Agency is authorized to take such further action as shall be necessary to give effect to and implement this resolution.

SECTION 13. Effective Date. This resolution shall take effect immediately.

The question of the adoption of the foregoing resolution was duly put to a vote by roll call and was thereupon declared duly adopted.

STATE OF NEW YORK	
COUNTY OF WARREN	) SS: )
correct copy and the whole the	Weaver, Records Management Officer for the Counties of Warren evelopment Agency, do hereby certify that the foregoing is a true and hereof of a Resolution duly adopted by the Counties of Warren and elopment Agency, Glens Falls, New York on the day of
In witness whereof, I have h Warren and Washington Ind 2024.	ereto set my hand and affixed the official seal of the Counties of ustrial Development Agency on this day of,

[SEAL]

Alie Weaver Counties of Warren and Washington Industrial Development Agency